



How to set the Value Range on a vehicle

This guide provides a straightforward process for setting the Value Range on a vehicle, ensuring you can effectively communicate your price expectations with the seller. By following the simple steps outlined, you can easily enter your estimated values and customize your message, enhancing your negotiation experience. Whether you're buying or selling, understanding how to set a Value Range can lead to better deals and clearer communication.

1

Goto the Vehicle Listing page to set the Value Range

Click to view report

ARFAX [Share Listing](#) [Add to My Lot](#) [List on CarPair](#)

Vehicle Listing

Toyota Tundra
0 miles
5F18DX049863

 **Legend TOYOTA**



2 Look for the Interact with Seller section

VEHICLE STATUS: **INSPECTED**
Listed 04/17/25 - 5 days

INTERACT WITH SELLER

My Current Offer
\$9,000
Update Offer

Counter
\$0
Contact Seller

Value Range
None
Set Value Range

High Offer
\$12,000
Accept/Counter

Click to view report
CARFAX

Share Listing

Add to My Lot

Vehicle Listing

2013 Toyota Tundra
154,000 miles
5TNUD5F18DX049863

3 Click "Set Value Range"

VEHICLE STATUS: **INSPECTED**
Listed 04/17/25 - 5 days

INTERACT WITH SELLER

INTERACT WITH BUYERS

My Current Offer
\$9,000
Update Offer

Counter
\$0
Contact Seller

Value Range
None
Set Value Range

High Offer
\$12,000
Accept/Counter

Offers In
1
View All Offers

Click to view report
CARFAX

Share Listing

Add to My Lot

Vehicle Listing

2013 Toyota Tundra
154,000 miles
5TNUD5F18DX049863



4 Enter the estimated low value here

The screenshot shows a web form for a Toyota trade-in. The form is titled "Legend TOYOTA" and includes a date field set to "04/23/25". The "To:" field is "tomoconner@mail.com" and the "From:" field is "jim@mycarsells.com". The "Estimated Low Value:" field is highlighted with an orange circle and contains the value "0". The "Estimated High Value:" field contains the value "0". Below these fields is a text area with a message: "Tom, Thank you for considering trading in your 2013 Toyota Tundra with us! We appreciate the opportunity to assist you in this process. Based on current market conditions, vehicle condition, and recent sales data, we are pleased to provide you with a range of trade-in values for your vehicle." At the bottom of the form are two buttons: "Discard" and "Send".

Date: 04/23/25

To: tomoconner@mail.com

From: jim@mycarsells.com

Estimated Low Value: 0

Estimated High Value: 0

Tom,

Thank you for considering trading in your 2013 Toyota Tundra with us! We appreciate the opportunity to assist you in this process. Based on current market conditions, vehicle condition, and recent sales data, we are pleased to provide you with a range of trade-in values for your vehicle.

Discard Send

5 Enter the estimated high value here. Make sure its higher than the low value.

The screenshot shows the same web form as in step 4, but with the "Estimated Low Value:" field set to "14000" and the "Estimated High Value:" field highlighted with an orange circle and set to "0". A red error message "High value must be greater than low value" is displayed below the "Estimated High Value:" field. The rest of the form, including the date, email fields, text area, and buttons, remains the same.

Date: 04/23/25

To: tomoconner@mail.com

From: jim@mycarsells.com

Estimated Low Value: 14000

Estimated High Value: 0

High value must be greater than low value

Tom,

Thank you for considering trading in your 2013 Toyota Tundra with us! We appreciate the opportunity to assist you in this process. Based on current market conditions, vehicle condition, and recent sales data, we are pleased to provide you with a range of trade-in values for your vehicle.

Discard Send

6 You can customized the message to your seller here.

The screenshot shows a web interface for a trade-in offer. On the left, a sidebar displays 'My Current Offer' at \$9,000, a 'CARFAX' logo, and vehicle details for a 2013 Toyota Tundra with 154,000 miles and VIN 5TNUD5F18DX04986. The main area is a modal window titled 'Legend TOYOTA'. It includes a date field set to 04/23/25, 'To:' and 'From:' email fields (tomoconner@mail.com and jim@mycarsells.com), and value input fields for 'Estimated Low Value' (14000) and 'Estimated High Value' (20000). A text area for a custom message is highlighted with an orange circle; it contains a greeting 'Tom,' and a thank-you note. At the bottom of the modal are 'Discard' and 'Send' buttons.

Legend TOYOTA

Date: 04/23/25

To: tomoconner@mail.com

From: jim@mycarsells.com

Estimated Low Value: 14000

Estimated High Value: 20000

Tom,

Thank you for considering trading in your 2013 Toyota Tundra with us! We appreciate the opportunity to assist you in this process. Based on current market conditions, vehicle condition, and recent sales data, we are pleased to provide you with a range of trade-in values for your vehicle.

Discard Send

7 If you wish to discard the process click "Discard"

This screenshot is identical to the one above, showing the same trade-in offer customization modal. However, an orange circle is drawn around the 'Discard' button at the bottom of the modal, indicating the action to be taken to discard the offer.

Legend TOYOTA

Date: 04/23/25

To: tomoconner@mail.com

From: jim@mycarsells.com

Estimated Low Value: 14000

Estimated High Value: 20000

Tom,

Thank you for considering trading in your 2013 Toyota Tundra with us! We appreciate the opportunity to assist you in this process. Based on current market conditions, vehicle condition, and recent sales data, we are pleased to provide you with a range of trade-in values for your vehicle.

Discard Send

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Otherwise Click "Send"

Estimated Low Value:

Estimated High Value:

Tom,

Thank you for considering trading in your 2013 Toyota Tundra with us! We appreciate the opportunity to assist you in this process. Based on current market conditions, vehicle condition, and recent sales data, we are pleased to provide you with a range of trade-in values for your vehicle.

My Counter
\$0
Edit Listing

List on CarPair

nd
TA

